

Operations Intern

Our company culture:

We are an international team spanned across many different countries. We enjoy working remotely and having the freedom of our chosen environment. We embrace the fact that we are all vastly different and use this to our advantage and believe it is key to sustaining innovation. We believe in inclusion and encouragement therefore, every opinion is appreciated and accepted from across departments. We appreciate someone who is open-minded, enthusiastic and passionate about teamwork, sustainability and a higher purpose to make the world an overall better place.

About the job:

As a startup the environment is changing from day to day, so the tasks differ too. You will help Volvero with key commercial activities to help with company growth. You will talk directly to potential partnerships and be in charge of maintaining customer care.

Travel expenses are included, and food vouchers are available.

The offering is for a **remote/travel-based** position that lasts for 6 months.

Minimum qualifications:

- A student (or postgraduate) of a Master's or M.Sc. degree (or equivalent) in Business Administration, Economics, Engineering or a related field.
- Professional proficiency in English and native Italian speaker.
- Excellent communication skills.
- Attention to detail.
- Must have a car for getting around.
- Must live in Veneto.

Preferred qualifications:

- Proven experience in sales and/or marketing and managing relationships with key clients
- In-depth understanding of market research methods and analysis
- Solid knowledge of performance reporting and financial/budgeting processes
- Commercial awareness partnered with a strategic mindset
- Excellent organizational and leadership skills
- Outstanding communication and interpersonal abilities

Duties and Responsibilities:

- Developing and implementing commercial strategies according to company goals and objectives aiming to accelerate growth
- Conducting market research and analysis to create detailed business plans on commercial opportunities (expansion, business development etc.)
- Understanding the requirements of existing customers to ensure their needs are being met
- Act to acquire new customers and manage client relationships (new and existing)
- Collaborate with and coordinate diverse teams (marketing, sales, customer service etc.)
- Build and maintain profitable partnerships with key stakeholders
- Monitor performance of commercial activities using key metrics and prepare reports for senior management
- Assist in setting financial targets and budget development and monitoring

Apply by sending your CV info@volvero.com